

**The University of Texas at San Antonio in association with
Grant Writers' Seminars & Workshops, LLC presents**

“Write Winning Grant Proposals”

A one-day seminar

John D. Robertson, Ph.D., presenter

***Monday, November 2, 2015 8:30 a.m. – 4:30 p.m.
John Peace Library – Assembly Room (JPL 4.04.22)***

This seminar will comprehensively address both practical and conceptual aspects that are important to writing competitive grant proposals. It is appropriate for faculty members, postdoctoral researchers and administrative staff who have had some exposure to writing grant applications, either through training / mentoring or personal experience. Emphasis is given to doing the 'extra' things that can make the difference between success and failure, such as demanding that the idea yield a vertical advance in the applicant's field when acted upon; identification of the most appropriate granting agency for the idea, including whether the idea is relevant to an agency's priorities - or not; use of an agency's review criteria to inform writing of the application; and practical understanding of tips and strategies that are of proven value in presenting an investigator's project to reviewers.

Regardless of the agency, participants are taught to write with a linear progression of logic using the step-by-step process outlined in *The Grant Application Writer's Workbook*, which leads reviewers through an application without them knowing that they are being led. Coping strategies to overcome the fact that applicants are writing for two different audiences - the assigned reviewers, who read the application in its entirety, and non-assigned reviewers who may have read little, or nothing, of the proposal before the meeting of the review-panel - are emphasized.

All participants will receive an extensive handout, as well as a copy of *The Grant Application Writer's Workbook*, in one of these versions – *USDA, NSF, NIH, or Any Other Agency*. Your *Workbook* will be your guide to writing a competitive application and it offers a practical, step-by-step approach to grant writing. Each version begins with refinement of the idea and then systematically progresses through tips and strategies for each section of the proposal, concluding with pre-submission review and writing of the accompanying cover letter.



Dr. John Robertson holds a Doctorate in Pharmacology/Toxicology and has been an Associate Member at Grant Writers' Seminars & Workshops since 2010. He has been the recipient of competitive extramural funding from both the NIH and non-federal sources. He has authored 30 peer-reviewed journal articles and three book chapters. In addition, he has been a member of grant review panels, a reviewer for a number of biomedical journals, and served on editorial boards. He has also been routinely recognized for excellence in teaching.

Registration Site: <https://utsafacultycenter.wufoo.com/forms/write-winning-grant-proposals/>

For Questions: Jaclyn Shaw, Assistant Director for Faculty Development - jaclyn.shaw@utsa.edu